

SAJJAD TEXTILE MILLS LIMITED
FINANCIAL PROJECTIONS

Disclaimer: Financial Projections included in this report are based on prevailing circumstances and underlying assumptions and departures therefrom may affect the projections.

SAJJAD TEXTILE MILLS LIMITED

FINANCIAL PROJECTIONS OF FUTURE BUSINESS PLAN

FOR APPROVAL IN EXTRA-ORDINARY GENERAL MEETING TO BE HELD ON 27TH APRIL, 2021

PROJECTED STATEMENT OF FINANCIAL POSITION

AS AT

	Year 1	Year 2	Year 3	Year 4	Year 5
CAPITAL & LIABILITIES:					
Share Capital	212,678,000	212,678,000	212,678,000	212,678,000	212,678,000
Accumulated Loss	(270,794,167)	(253,803,329)	(232,312,852)	(198,411,605)	(151,572,040)
Equity	(58,116,167)	(41,125,329)	(19,634,852)	14,266,395	61,105,960
Current Liabilities: Creditors, Accrued and other Liabilities	461,054,983	441,054,983	421,054,983	401,054,983	381,054,983
Dividend Payable	-	10,633,900	10,633,900	15,950,850	21,267,800
	461,054,983	451,688,883	431,688,883	417,005,833	402,322,783
	402,938,816	410,563,554	412,054,031	431,272,228	463,428,743
ASSETS:					
Fixed Assets	7,451,808	6,706,627	6,035,965	5,432,368	4,889,131
Current Assets:					
Stocks	11,053,781	22,432,862	18,259,171	24,179,718	30,039,905
Investment	285,000,000	303,525,000	323,861,175	346,207,596	370,788,335
Advances & Prepayments	29,676,849	22,811,846	19,801,730	17,014,470	19,385,928
Receivables	26,478,457	21,845,872	17,487,526	11,447,821	15,684,521
Cash/Bank	43,277,921	33,241,347	26,608,464	26,990,255	22,640,923
	395,487,008	403,856,927	406,018,066	425,839,860	458,539,612
	402,938,817	410,563,555	412,054,031	431,272,228	463,428,743

PROJECTED RETAINED EARNINGS/ACCUMULATED LOSS

	Year 1	Year 2	Year 3	Year 4	Year 5
Balance (Opening)	(291,852,033)	(270,794,167)	(253,803,329)	(232,312,852)	(198,411,605)
Profit for the year	21,057,866	27,624,738	32,124,377	49,852,097	68,107,365
	(270,794,167)	(243,169,429)	(221,678,952)	(182,460,755)	(130,304,240)
Less: Dividend	-	10,633,900	10,633,900	15,950,850	21,267,800
Balance (Closing)	(270,794,167)	(253,803,329)	(232,312,852)	(198,411,605)	(151,572,040)

PROJECTED INCOME STATEMENT

	Year 1	Year 2	Year 3	Year 4	Year 5
Sales and Revenue	589,038,720	633,313,294	688,284,887	744,448,934	812,938,236
Less: Cost of Goods Sold	540,588,234	579,484,495	630,971,308	668,731,771	716,839,038
Gross Profit	48,450,486	53,828,798	57,313,580	75,717,164	96,099,198
Less: Operating Expenses:					
Administrative	13,220,000	14,461,000	15,824,050	17,361,253	19,005,915
Selling and Marketing	5,977,790	6,450,298	7,009,954	7,601,485	8,297,944
Financial	16,578,096	14,662,096	12,746,096	10,830,096	8,914,096
	35,775,886	35,573,393	35,580,100	35,792,833	36,217,955
Operating Profit	12,674,600	18,255,405	21,733,480	39,924,331	59,881,243
Other Income	18,525,000	20,336,175	22,346,421	24,580,739	27,067,548
Profit before Tax	31,199,600	38,591,580	44,079,901	64,505,070	86,948,792
Less: Income Tax	10,141,734	10,966,842	11,955,524	14,652,973	18,841,427
Net Profit	21,057,866	27,624,738	32,124,377	49,852,097	68,107,365
Earning Per Share	0.99	1.30	1.51	2.34	3.20

PROJECTED STATEMENT OF CASHFLOWS

	Year 1	Year 2	Year 3	Year 4	Year 5
Profit before tax	31,199,600	38,591,580	44,079,901	64,505,070	86,948,792
Other Sources:					
Increase/(Decrease) in payable	-	-	-	-	-
(Increase)/Decrease in debt	-	(20,000,000)	(20,000,000)	(20,000,000)	(20,000,000)
	-	-	4,844,353	-	-
	31,199,600	18,591,580	28,924,254	44,505,070	66,948,792
Applications:					
Advances	(29,610,329)	6,865,003	3,010,116	2,787,260	(2,371,458)
Investments	(281,193,538)	(18,525,000)	(20,336,175)	(22,346,421)	(24,580,739)
Receivables	(1,574,224)	4,632,585	4,358,346	6,039,705	(4,236,700)
Tax Paid	(10,141,734)	(10,966,842)	(11,955,524)	(14,652,973)	(18,841,427)
Dividend Paid	-	(10,633,900)	(10,633,900)	(15,950,850)	(21,267,800)
	(322,519,825)	(28,628,154)	(35,557,137)	(44,123,279)	(71,298,124)
Surplus/(Deficit)	(291,320,225)	(10,036,574)	(6,632,883)	381,791	(4,349,333)
Balance Opening	334,598,146	43,277,921	33,241,347	26,608,464	26,990,255
Balance Closing	43,277,921	33,241,347	26,608,464	26,990,255	22,640,923

NOTES AND ASSUMPTIONS:

PROJECTED STATEMENT OF SALES AND REVENUE

	Year 1	Year 2	Year 3	Year 4	Year 5
Tencil/Excel Fibre	442,678	460,385	478,801	497,953	517,871
Expected Rate	540	559	584	607	638
Projected Sale	239,046,120	257,309,244	279,643,686	302,462,611	330,289,171
Man made Fibres (viscose)	1,029,390	1,070,566	1,113,388	1,157,924	1,204,241
Expected Rate	340	351	367	382	401
Projected Sale	349,992,600	376,004,050	408,641,202	441,986,324	482,649,065
Total Projected Sale	589,038,720	633,313,294	688,284,887	744,448,934	812,938,236

PROJECTED STATEMENT OF COST OF GOODS SOLD

	Year 1	Year 2	Year 3	Year 4	Year 5
Tencil/Excel Fibre Purchase	442,678	460,385	478,801	497,953	517,871
Expected Rate (Landed Cost)	512	527	538	557	573
Projected Tencil Purchase	226,651,136	242,788,697	257,550,250	277,227,089	296,965,657
Man made Fibres (viscose) Purchase	1,029,390	1,070,566	1,113,388	1,157,924	1,204,241
Expected Rate (Landed Cost)	310	319	326	337	347
Projected Viscose Purchase	319,110,900	341,831,596	362,614,957	390,318,740	418,109,434
Total Projected Purchases	545,762,036	584,620,293	620,165,207	667,545,829	715,075,092
Salary and Wages-Security Guards	1,200,000	1,320,000	1,452,000	1,597,200	1,756,920
Insurance	1,452,000	1,555,382	1,649,950	1,776,006	1,902,457
Rent	1,800,000	1,980,000	2,178,000	2,395,800	2,635,380
Fuel, Power and Water	350,000	374,920	397,715	428,101	458,581
Repair and Maintenance	250,000	267,800	284,082	305,786	327,558
Depreciation	827,979	745,181	670,663	603,596	543,237
	5,879,979	6,243,283	6,632,410	7,106,489	7,624,134
Opening Stock	-	11,053,781	22,432,862	18,259,171	24,179,718
Closing Stock	(11,053,781)	(22,432,862)	(18,259,171)	(24,179,718)	(30,039,905)
Total Cost of Goods Sold	540,588,234	579,484,495	630,971,308	668,731,771	716,839,038

PROJECTED STATEMENT OF ADMINISTRATIVE EXPENSES

	Year 1	Year 2	Year 3	Year 4	Year 5
Administrative Salaries	12,000,000	13,200,000	14,520,000	15,972,000	17,569,200
Audit Fee	400,000	400,000	400,000	440,000	440,000
Printing and Stationery	12,000	12,600	13,230	13,892	14,586
Legal and Professional charges	250,000	262,500	275,625	289,406	303,877
Vehicle Running and Conveyance	252,000	264,600	277,830	291,722	306,308
Office Maintenance	66,000	69,300	72,765	76,403	80,223
Telephone and Telex	120,000	126,000	132,300	138,915	145,861
Entertainment	60,000	63,000	66,150	69,458	72,930
Others	60,000	63,000	66,150	69,458	72,930
	13,220,000	14,461,000	15,824,050	17,361,253	19,005,915

PROJECTED STATEMENT OF SELLING AND MARKETING EXPENSES

	Year 1	Year 2	Year 3	Year 4	Year 5
Selling Salaries	1,020,000	1,122,000	1,234,200	1,357,620	1,493,382
Commission to Selling Agents	4,417,790	4,749,850	5,162,137	5,583,367	6,097,037
Freight and Forwarding Expenses	420,000	449,904	477,258	513,721	550,298
Others	120,000	128,544	136,359	146,777	157,228
	<u>5,977,790</u>	<u>6,450,298</u>	<u>7,009,954</u>	<u>7,601,485</u>	<u>8,297,944</u>

PROJECTED STATEMENT OF FINANCE COST

	Year 1	Year 2	Year 3	Year 4	Year 5
Interest on short term loan from sponsors	16,578,096	14,662,096	12,746,096	10,830,096	8,914,096
	<u>16,578,096</u>	<u>14,662,096</u>	<u>12,746,096</u>	<u>10,830,096</u>	<u>8,914,096</u>

PROJECTED STATEMENT OF OTHER INCOME

	Year 1	Year 2	Year 3	Year 4	Year 5
Return On Investments	18,525,000	20,336,175	22,346,421	24,580,739	27,067,548
Income from Building Rent *	-	-	-	-	-
	<u>18,525,000</u>	<u>20,336,175</u>	<u>22,346,421</u>	<u>24,580,739</u>	<u>27,067,548</u>

PROJECTED STATEMENT OF INCOME TAX

	Year 1	Year 2	Year 3	Year 4	Year 5
Tax on Trading of Tencil, Fibre, etc	7,362,984	7,916,416	8,603,561	10,965,862	14,781,295
Tax on Return on Investment	2,778,750	3,050,426	3,351,963	3,687,111	4,060,132
Tax on Rental Income	-	-	-	-	-
	<u>10,141,734</u>	<u>10,966,842</u>	<u>11,955,524</u>	<u>14,652,973</u>	<u>18,841,427</u>